



# Cloud Capacity Management

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# Abstract

Capacity Management continues to evolve as a practice with new environments in IT. The inclusion of the Cloud infrastructure within IT requires the Capacity Management discipline to be extended.

There are several variables in dealing with Cloud Capacity Management. Many of them depend on where the Cloud infrastructure is hosted and the type of control a user has over the environment. On-Premise hosting, Hybrid hosting or Cloud provider hosting fit into the equation. The purpose of this presentation is to discuss the variables that one needs to consider when extending Capacity Management to the Cloud.

# Agenda

- Capacity Management
- Capacity Management variables introduced by the Cloud
- Overview of the most prominent Cloud offerings
- Planning your move to the Cloud
- Metrics for capture with the Cloud Infrastructure
- Reporting examples

# Presenter

- Principal Consultant at Metron-Athene, Inc.
- Involved in the IT industry for 30+ years
- Involved with Capacity Management for 25+ years
- Presenter at conferences such as CMG, GSE, Share and regional / local User Groups
- Certifications in ITIL, VMware and other disciplines

# Poll

What Cloud Services Provider are you using?

A: AWS

B: Google

C: Azure

D: IBM Softlayer

E: Other, including Oracle & Rackspace

# Defining Cloud Computing

**Cloud computing** is a type of **Internet** based computing that provides **shared** computer processing resources and data to computers and other devices **on demand**. It is a model for enabling ubiquitous, on-demand access to a shared pool of **configurable** computing resources (e.g., computer networks, servers, storage, applications and services), which can be **rapidly provisioned** and released with minimal management effort.

[https://en.wikipedia.org/wiki/Cloud\\_computing](https://en.wikipedia.org/wiki/Cloud_computing)



# Capacity Management

# Why is Capacity Management needed?

Stable IT service must be provided

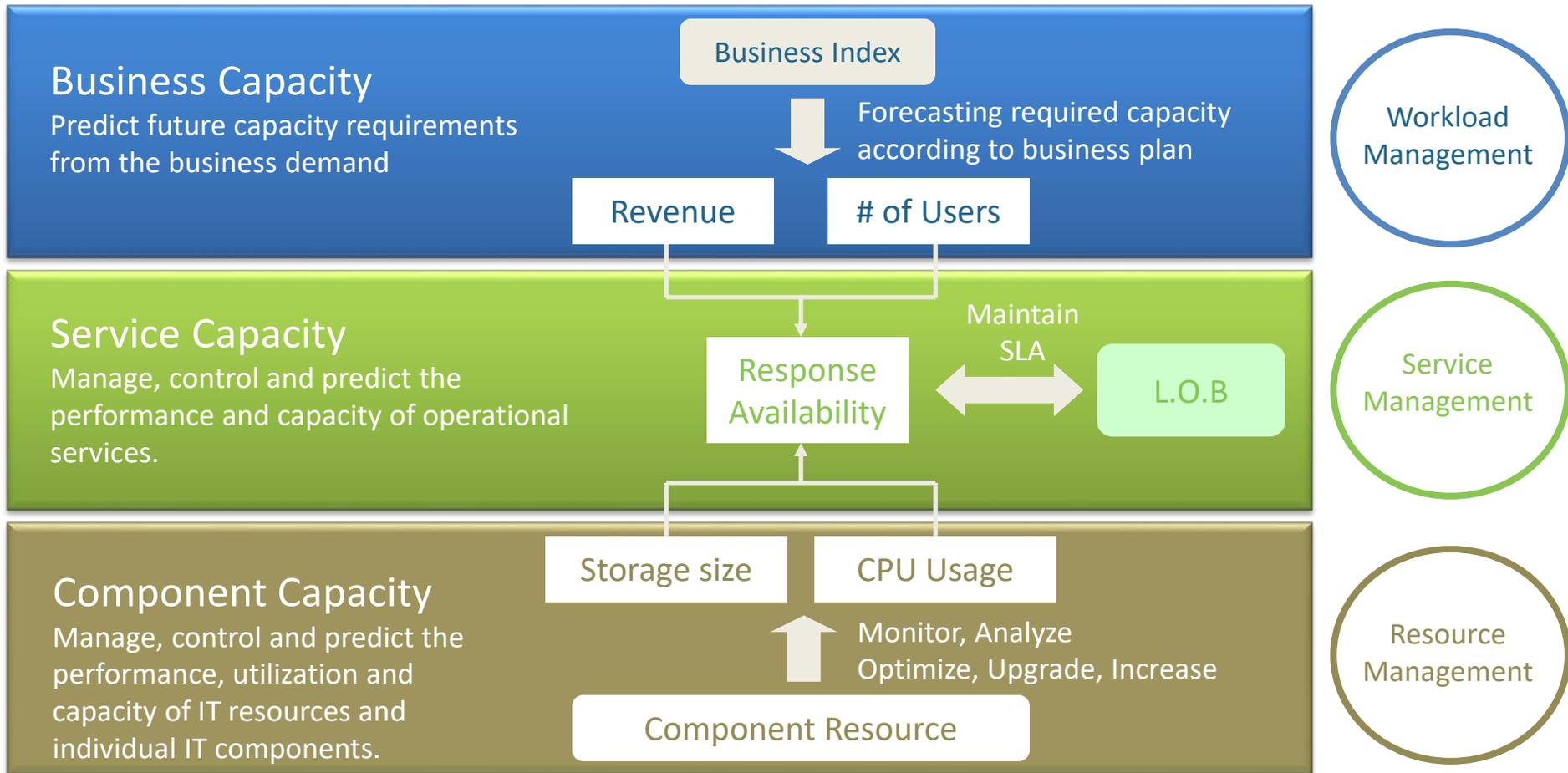
Optimize and provide Cost savings

Maintain SLA

Understand current system status at a glance



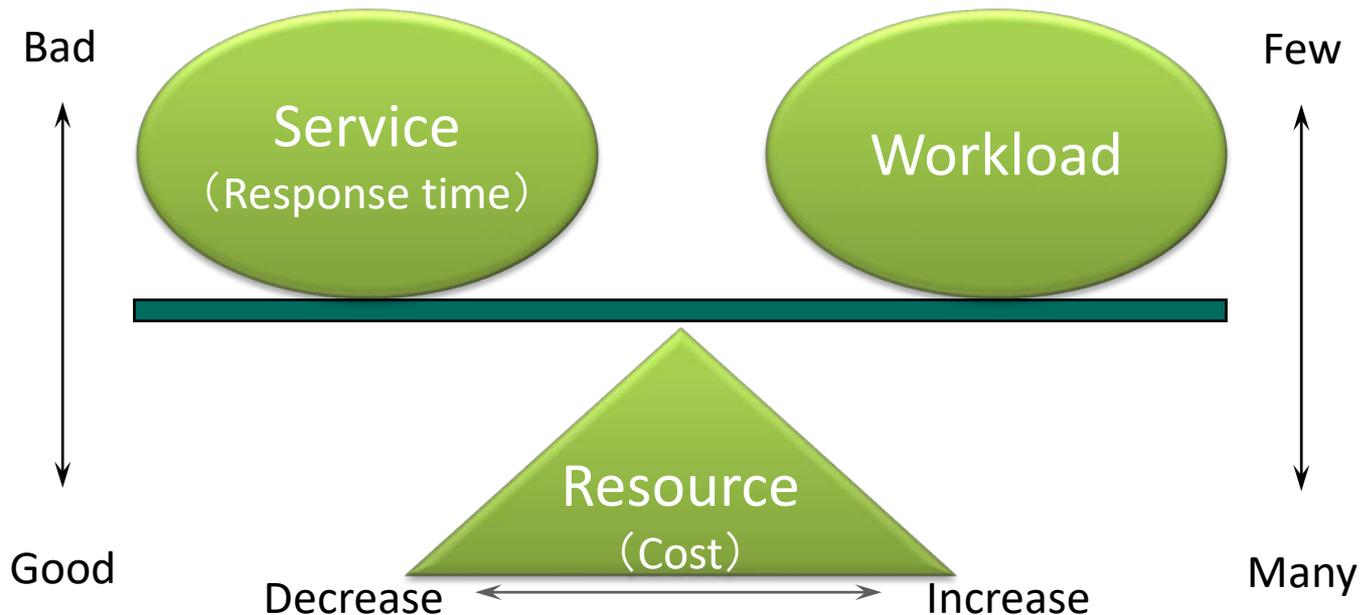
# Capacity Management



# Benefits of Capacity Management

Understand your workloads and implement continuous system optimization equals

**“Stable IT Service” and “Optimize Costs”**



# Capacity Management variables introduced by the Cloud

# Cloud Capacity Management Variables

- Can be out of your control
- Possible impact on performance by outside influences
- Cloud Pricing

# Cloud Pricing

# What do Cloud Providers Charge for?

## Base IaaS Elements

- Compute
  - CPU
  - Memory
- Storage
- Operating System
- Storage/Disk I/O
- Network Egress

## Additional Services

- Load balancers, F/W
- PaaS services
- Analytics, Bigdata, AI,
- Streaming Services, CDN
- IoT
- Management tools and services
- 100s of other products

# Cloud Provider Pricing

- Pricing Parameters for an Instance Type
  - Zone
  - Storage options
  - Tenancy: dedicated, shared
  - OS
  - Software preinstalled
  - License type
- Cloud Pricing – the Nuances
  - Pricing Vs Discounts
  - Cloud services location

# Overview of the most prominent Cloud offerings

# Vendor Strategies - AWS

- Started with public cloud for SMEs and startups
- Actively focused on the enterprise – reaching into the datacenter from the Cloud
- Strategy
  - Innovation
    - Deep knowledge of customer usage and ability to both react to and build solutions
    - First to offer new category-defining features and services
  - Ease of adoption
    - Snowball, Snowmobile
    - AWS Server Migration Service

# Vendor Strategies - Google

- Strategy
  - Emphasizes its technology leadership in building distributed systems
  - Its global network
  - Strong commitment to open source
  - Low costs
  - Sheer technology brilliance
  - Willingness to invest in cutting edge datacenter technology; purpose-built hardware backed by deep pockets
  - Integration with Google owned data services
- Popular with media and entertainment, life sciences, retail, financial services, gaming and technology companies
- **NEW announced at Google Next march 8<sup>th</sup>**
  - *Compute Engine price cut by 8%*
  - *Committed Use Discounts - up to 57% discount for 1 or 3 year commitment paid monthly, with no upfront costs*

# Vendor Strategies - Azure

- Leveraging existing installed base to expand the Datacenter to Azure
- Thorough understanding of enterprises' needs, and the resources in place globally to serve them well
- Embracing non-Microsoft technologies, including Linux and iOS
- Developer friendly – Integrated Visual Studio and .NET tools for developing, building and to deploying to Azure
- Platform also delivered by partners for wider geographical and local coverage – Azure Stack
- Licensing – EA, Server and Cloud Enrollment

# Vendor Strategies – IBM Softlayer

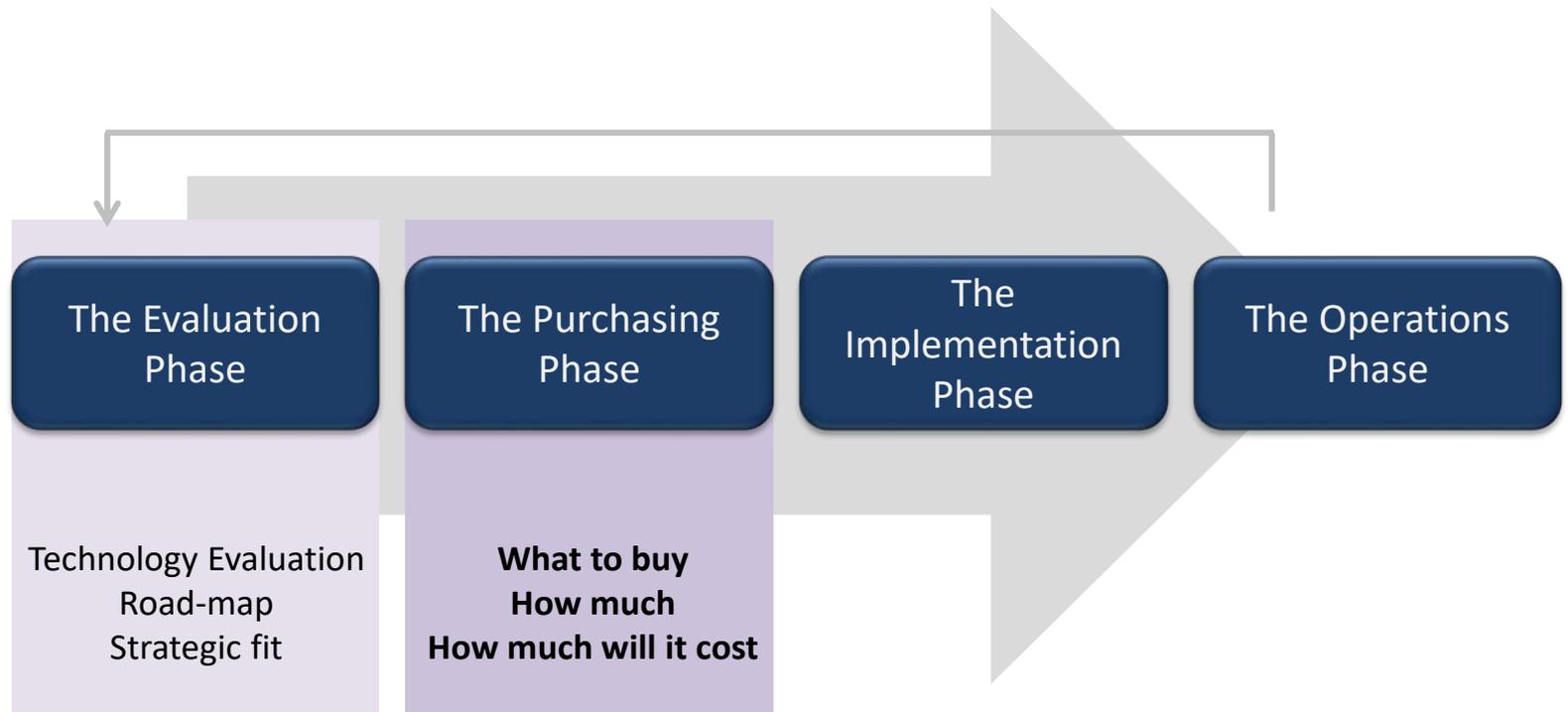
- IBM SoftLayer rebranded to BlueMix – SoftLayer IaaS and Bluemix PaaS platform combined
- Focused on Hybrid Cloud
- Solid understanding of enterprises' needs
- Leverage existing installed base to expand to the Cloud
- *IBM is also a Cloud broker. Resells AWS, Azure and Google Clouds*
- Differentiated with Bare Metal Server offering and wide array of application services
- Licensing – simplified pricing with simple options; EA

# Vendor Strategies – Oracle

- Oracle Cloud is designed to preempt and steer the bleeding from the datacenter to Oracle instead of AWS
- Solid understanding of enterprises' needs
- Only provider for SPARC compute instances as VM or Bare metal
- Strategy
  - Focused on Hybrid Cloud
  - Leverage existing installed base to expand to the Cloud
  - Converting on-prem installed base onto on-prem Clouds with direct connect to Oracle Cloud
  - Licensing – Simplified pricing; EA

# Planning your move to the Cloud

# The Cloud Deployment Cycle



# Metrics for capture from the Cloud Infrastructure

# Types of Cloud Metrics to Capture

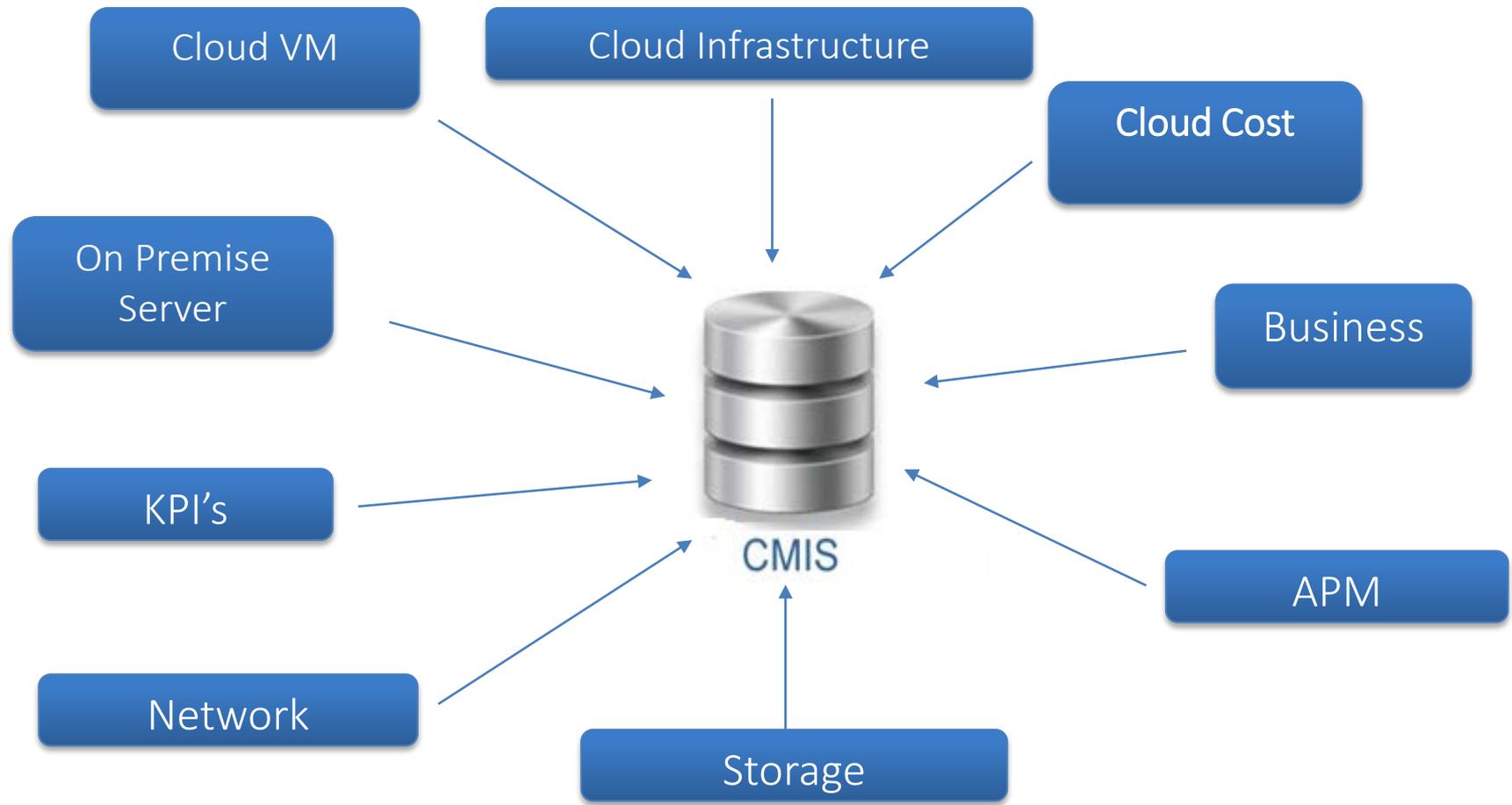
- Metrics – Cloud point of view, e.g. Cloud Watch
- Metrics – Guest point of view, e.g. operating system

# Metrics to Capture

- Cloud Hosted Metrics
  - CPU
  - IOPs
  - Average Transaction Time
  - Volume Busy
  - Data Transfer Rate
- On Premise Metrics
  - CPU Utilization
  - Storage (Allocation, Transfer Rate)
  - Network
  - Number of Transactions

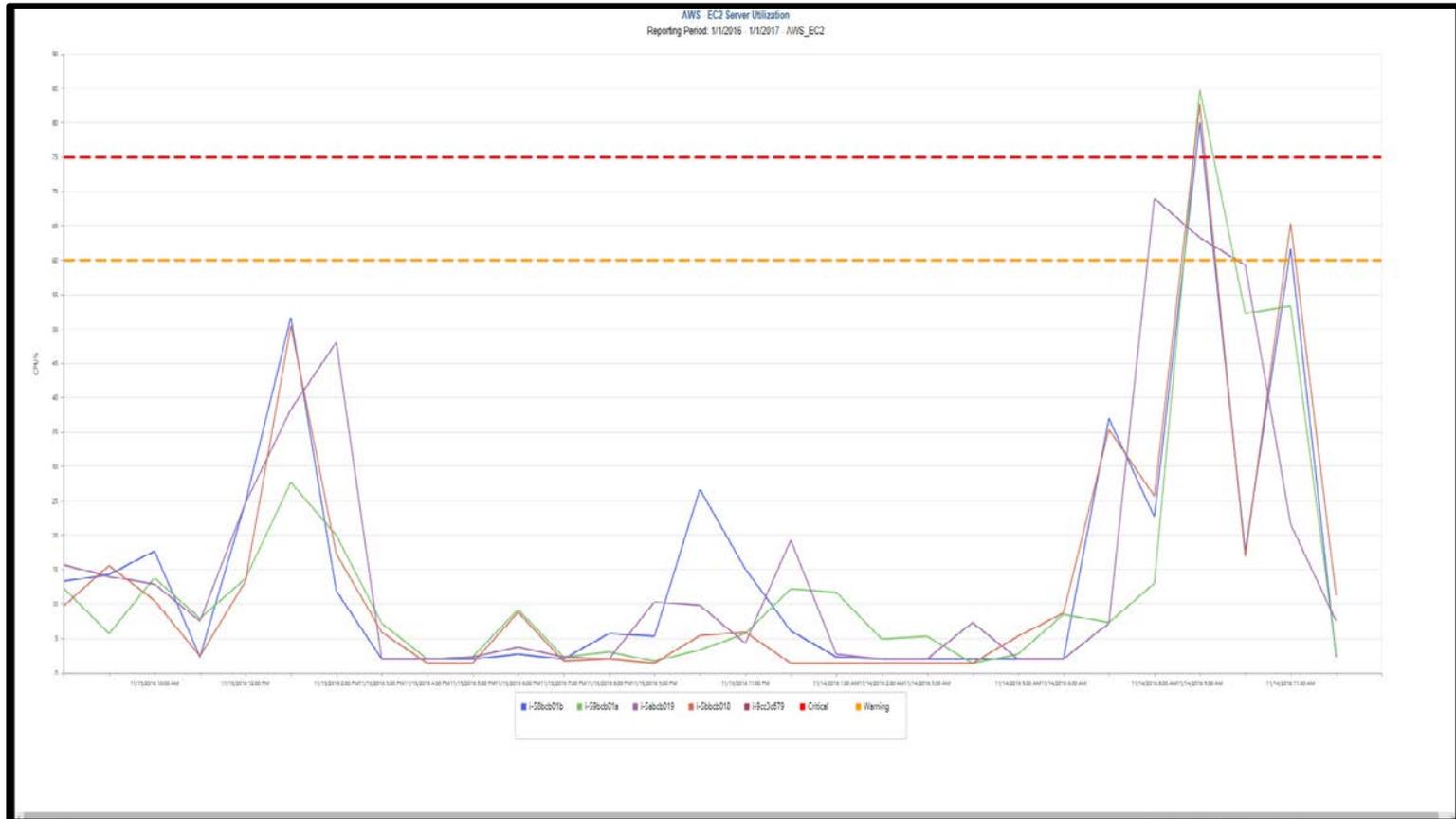
# Metrics for successful Capacity Management

## Centralized Capacity Management Information System (CMIS)

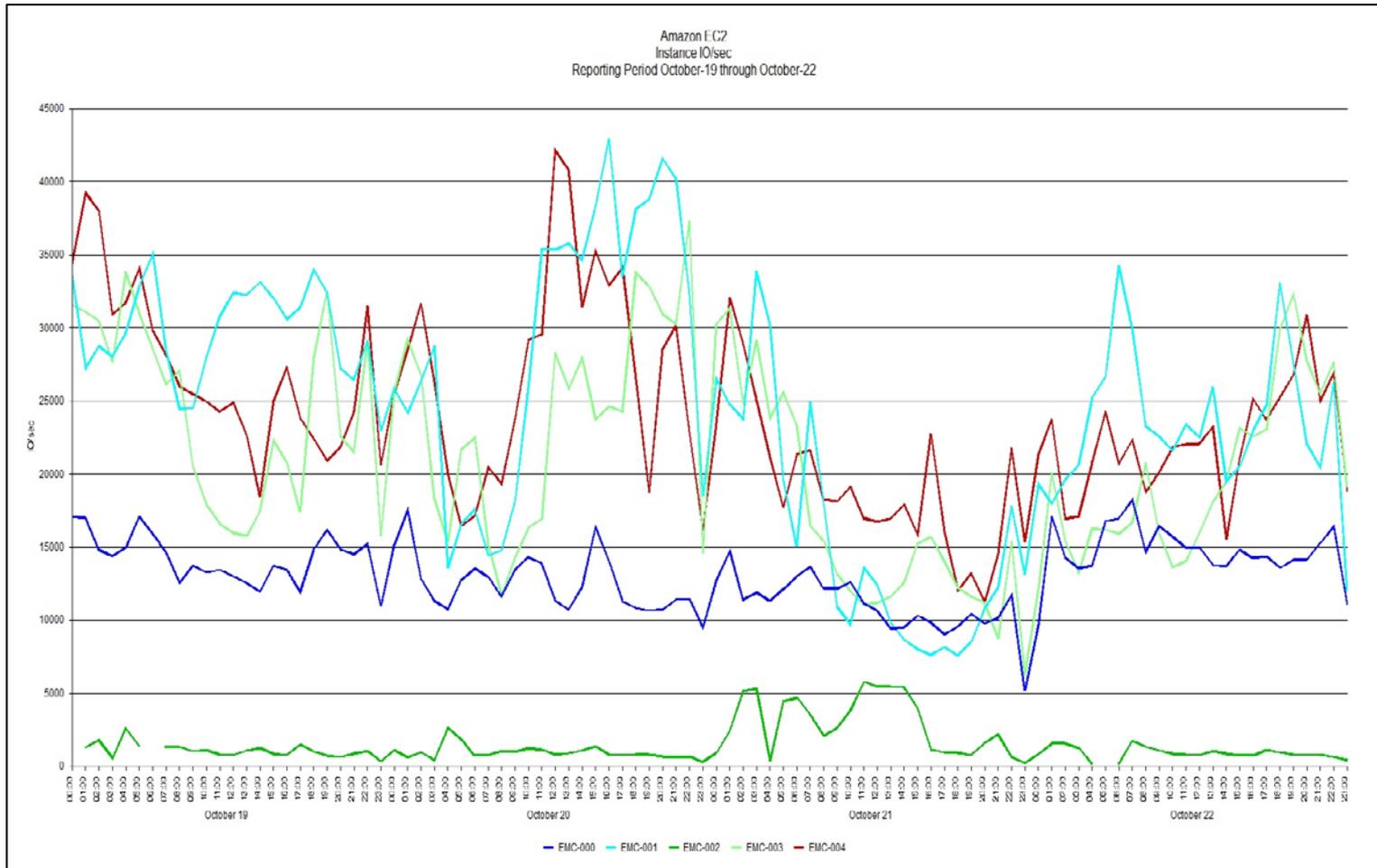


# Reporting examples

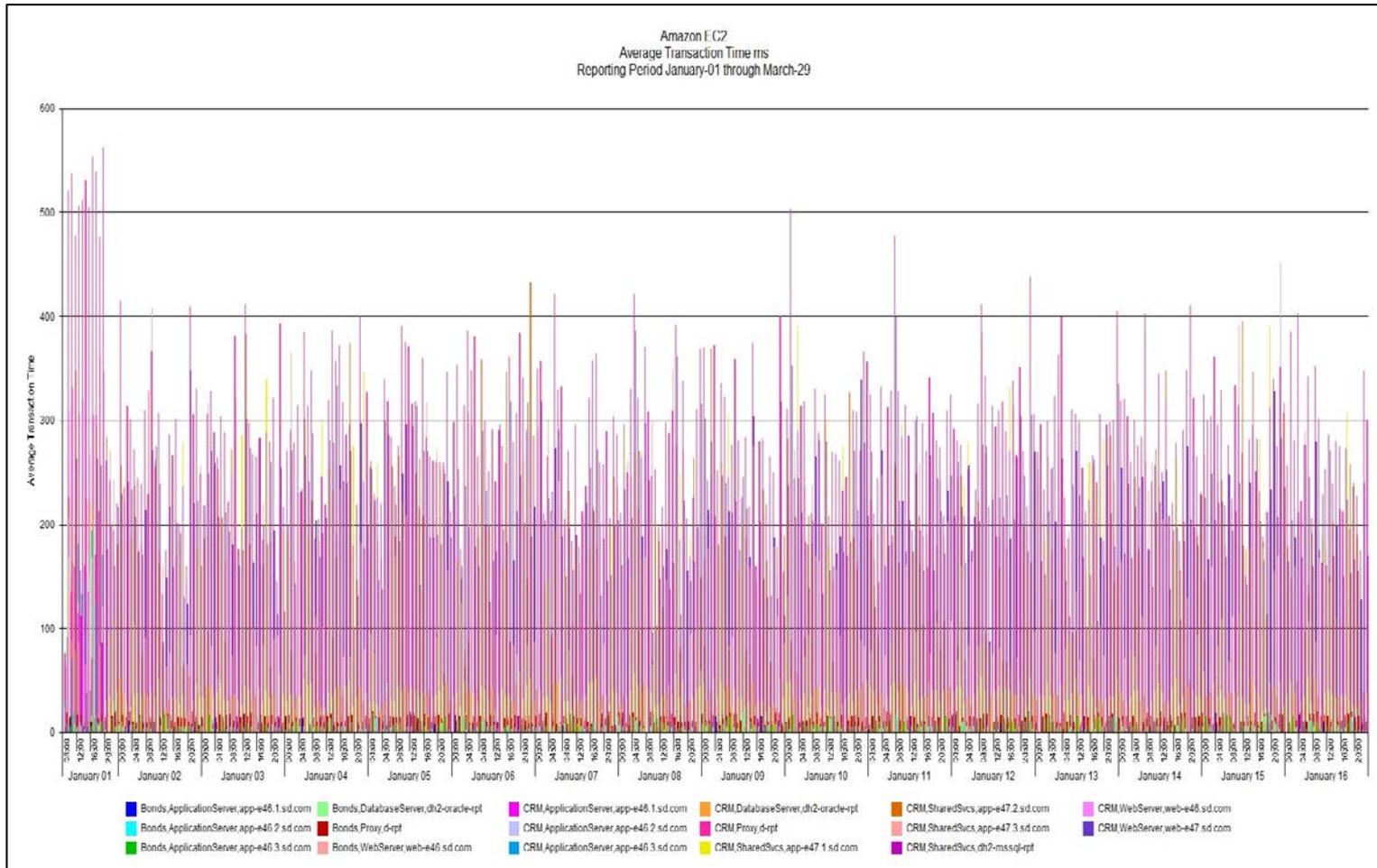
# Amazon EC2 CPU Percentage



# Amazon EC2 Instance IOs per Second



# Amazon EC2 CPU Transaction Time





# How to Plan for the Cloud

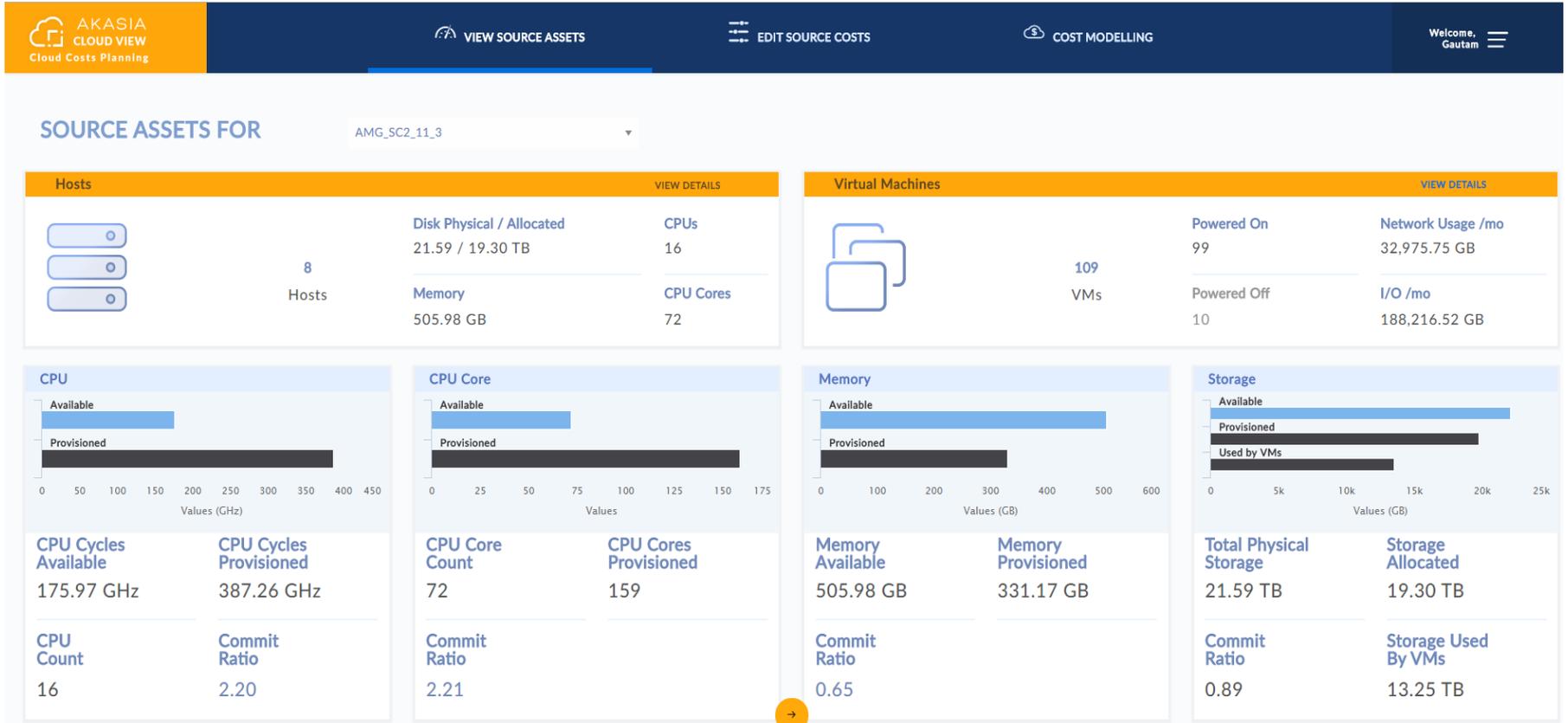
## Fundamental Questions

- What do I have?
- Which Cloud?
- What should I buy?
- How much should I buy? As provisioned or utilized?
- What are my buying options?
- What will it cost?
- How does it compare across clouds and on-prem?

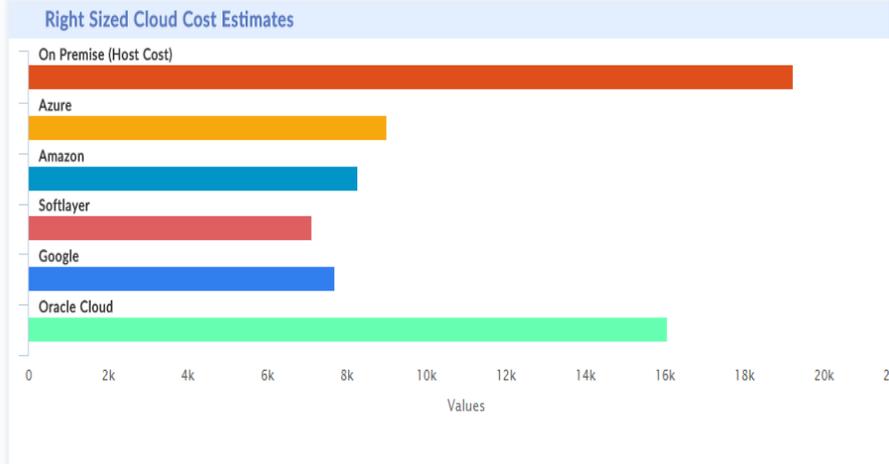
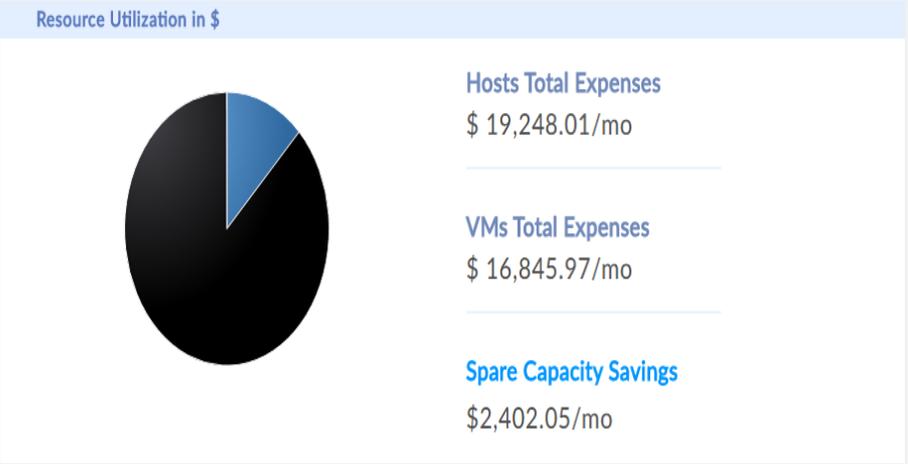
*This is where Akasia helps you by providing you actionable information including:*

- *What do you have on-prem, and how much is it costing you*
- *Equivalent Cloud resources (AWS, Azure, Google, IBM, Oracle) – exact BOM*
- *Cost estimates of running your workloads in the Cloud*

# View On-Premise Data – Hosts, VMs



# View Cost Charts for Public Clouds



| Host(s) Monthly Cost | VM Monthly Cost | Spare Capacity |
|----------------------|-----------------|----------------|
| \$ 19,248.01         | \$ 16,845.97    | \$ 2,402.05    |
| 100%                 | 87.52%          | 12.48%         |

Spare Capacity Detected - Right-Sizing can save further costs

Akasia has detected **12.48%** spare capacity which can potentially save you **\$ 2,402.05** monthly costs in the cloud

# View Summary Cloud Costs for Candidate VMs

## COMPARE CLOUD OPTIONS

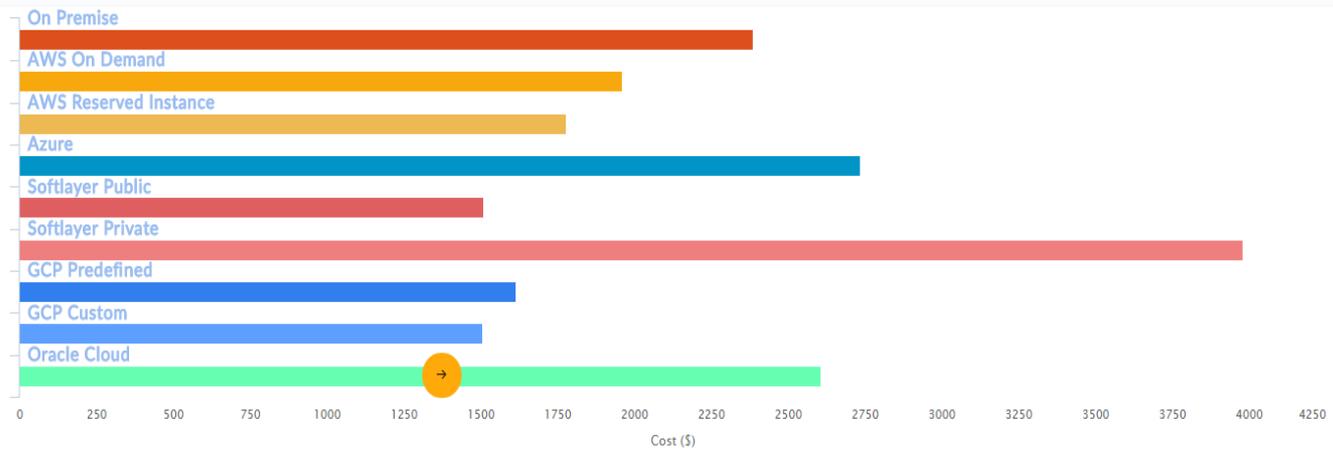
### VM Selection Summary

Data Source : AMG\_SC2\_11\_3



|        |                         |                        |                               |  |
|--------|-------------------------|------------------------|-------------------------------|--|
| 18 VMs | vCPUs<br>26             | Storage<br>8,895.00 GB | OnPrem CapEx<br>\$791.39 /mo  | <b>Total OnPrem Cost</b><br><br>\$2,388.02 /mo |
|        | CPU Cycles<br>97.99 GHz | Memory<br>43.00 GB     | OnPrem OpEx<br>\$1,596.63 /mo |  |

- Details
- CUMULATIVE TOTAL COST**
- SAVING - ON PREMISE VS ON CLOUD
- COMPUTE COSTS
- STORAGE COSTS
- NETWORK COSTS
- I/O COSTS



# View Detailed Cloud Costs for Candidate VMs

AKASIA  
CLOUD VIEW  
Cloud Costs Planning

VIEW SOURCE ASSETS
 EDIT SOURCE COSTS
 COST MODELLING

Welcome, Gautam

SELECT CANDIDATES ✓
COMPARE CLOUD OPTIONS
ADD CLOUD SERVICES
ADD OTHER COSTS
COST MODELLING RESULTS

## Estimated Cloud Monthly Costs

|  |   |                           |                                 |                                   |   |  |
|--|---|---------------------------|---------------------------------|-----------------------------------|---|--|
| <br><span style="font-size: 0.8em;">On Demand</span><br><b>amazon</b><br><span style="font-size: 0.7em;">web services</span>         | <b>Network Cost</b><br>\$365.23                       | <b>I/O Cost</b><br>\$0.00 | <b>Storage Cost</b><br>\$889.50 | <b>Compute Cost</b><br>\$708.58   | <b>Total Cost</b><br><span style="color: orange;">\$1,963.30</span>           | Right Sized Savings<br><span style="color: green;">\$186.33</span>   |
| <span style="background-color: #ff9900; color: white; padding: 2px 5px; border-radius: 5px;">SELECT THIS CLOUD</span>                | <span style="color: blue;">↕</span> RIGHT SIZED COSTS |                           | <b>Storage Cost</b><br>\$903.96 | <b>Compute Cost</b><br>\$507.79   | <b>Right Sized Total Cost</b><br><span style="color: blue;">\$1,776.98</span> |  |
| <br><span style="font-size: 0.8em;">Reserved Instance</span><br><b>amazon</b><br><span style="font-size: 0.7em;">web services</span> | <b>Network Cost</b><br>\$365.23                       | <b>I/O Cost</b><br>\$0.00 | <b>Storage Cost</b><br>\$889.50 | <b>Compute Cost</b><br>\$524.07   | <b>Total Cost</b><br><span style="color: orange;">\$1,778.80</span>           | Right Sized Savings<br><span style="color: green;">\$136.31</span>   |
| <span style="background-color: #ff9900; color: white; padding: 2px 5px; border-radius: 5px;">SELECT THIS CLOUD</span>                | <span style="color: blue;">↕</span> RIGHT SIZED COSTS |                           | <b>Storage Cost</b><br>\$903.96 | <b>Compute Cost</b><br>\$373.30   | <b>Right Sized Total Cost</b><br><span style="color: blue;">\$1,642.49</span> |  |
| <br><span style="font-size: 0.8em;">Microsoft</span><br><b>Azure</b>   | <b>Network Cost</b><br>\$352.66                       | <b>I/O Cost</b><br>\$6.01 | <b>Storage Cost</b><br>\$198.87 | <b>Compute Cost</b><br>\$2,177.70 | <b>Total Cost</b><br><span style="color: orange;">\$2,735.24</span>           | Right Sized Savings<br><span style="color: green;">\$1,336.22</span> |
| <span style="background-color: #ff9900; color: white; padding: 2px 5px; border-radius: 5px;">SELECT THIS CLOUD</span>                | <span style="color: blue;">↕</span> RIGHT SIZED COSTS |                           | <b>Storage Cost</b><br>\$201.48 | <b>Compute Cost</b><br>\$838.87   | <b>Right Sized Total Cost</b><br><span style="color: blue;">\$1,399.02</span> |  |
|  | <b>Network Cost</b><br>\$315.07                       | <b>I/O Cost</b><br>\$0.00 | <b>Storage Cost</b><br>\$221.07 | <b>Compute Cost</b><br>\$215.00   | <b>Total Cost</b><br><span style="color: orange;">\$751.14</span>             | Right Sized Savings<br><span style="color: green;">\$136.31</span>   |
| <span style="background-color: #ff9900; color: white; padding: 2px 5px; border-radius: 5px;">SELECT THIS CLOUD</span>                | <span style="color: blue;">↕</span> RIGHT SIZED COSTS |                           | <b>Storage Cost</b><br>\$201.48 | <b>Compute Cost</b><br>\$838.87   | <b>Right Sized Total Cost</b><br><span style="color: blue;">\$1,399.02</span> |  |

# Summary

- Plan your Cloud migration strategy
- Understand all the Cloud infrastructure components
- Understand all the Cloud infrastructure costs
- Capture data from both the Cloud provider and application servers
- Continually monitor
- Centralized CMIS

Questions?



Leading the way in  
360° Capacity Management